

Vice President, Engineering
PICCO Engineering
Vaughn, Ontario

THE COMPANY

PICCO Engineering is an award-winning professional services firm founded in 1992, with 3 distinct areas of expertise:

- **Stone** consulting (design assist, sourcing, shop drawings), cladding and engineered anchor systems
- **Residential** engineering for low/mid/high-rise structures
- **Structural** engineering that applies to a variety of building types and materials

We are proud to have developed numerous long-term relationships with our valued clients over the years, and understand the importance of collaboration, trust and respect in all our interactions. We believe there is an innovative solution to every engineering challenge as we strive to facilitate the vision of our clients.

One of our key Core Values at PICCO, is the emphasis on “putting client success ahead of ours”. To this end, we are fully committed to being proactive and keenly responsive to your needs and expectations.

THE OPPORTUNITY

As part of the Senior Leadership Team (SLT), the **Vice President, Engineering** will be responsible for leading, coaching and developing the Engineering department and has shared responsibility for the performance and success of the Company. This role would also be responsible for the overall strategic business development, client management, market intelligence and strategy development, proposal production management, market research, industry association liaison, sponsorships, and promotional advertising. This role directly reports to the President of the Company.

KEY ACCOUNTABILITIES:

- Lead, inspire, and mentor the Engineering and Architecture teams by providing excellent customer service to internal and external customers, meeting or exceeding their needs in terms of technical clarity of requirements and support, creation of innovative solutions, timing and alignment with the PICCO’s strategic and client service strategies
- Ensures personal responsibility for the quality of work, making a positive contribution to the output quality of all team members, and PICCO at large

- Actively demonstrates and champions the alignment of people and activities, in accordance with PICCO's culture and organizational objectives
- Oversees and actively participates the entire project life cycle for multi discipline projects, providing general direction and leadership
- Leads the performance management and review process, recruitment strategies, in alignment with PICCO's values
- Actively participates in industry associations as an industry expert.
- Participates in project meetings, progress reporting, and the resolution of issues, when required
- Ultimately responsible for ensuring that design meets established project criteria and applicable standards
- Preparation of reports, proposals, and tender/bid submissions, budgets, project plans, project review and billing, and other related processes, when required
- Develops standards related to our engineering practice, ensuring best practices for project management and delivery
- Responsible for the preparation of engineering specifications and drawings
- Provide professional engineering stamp to documents, ensuring such documents meet the highest standards of quality
- Provides exceptional client service by developing and maintaining close client relationships in accordance with PICCO values
- Actively leads business development opportunities by monitoring and participating in customer relationship management in order to ensure growth, actively market and develop new business
- Participates in proposals, prospect and client meetings and presentations

KEY REQUIREMENTS:

- Minimum 15 years of experience in consulting design engineering for buildings or equivalent experience and responsibilities is required. Must have at least 5 years' experience in a senior leadership capacity.
- University Degree in Civil/Structural Engineering from a recognized University. Master's Degree in Engineering considered an asset.
- Registered with the Professional Engineers of Ontario (additional registrations would be an asset)
- Consulting and project management experience
- Extensive experience dealing with clients on technical issues.
- Extensive understanding with structural engineering software such as SAP2000, ETABS, SAFE, RAM Steel, spSlab, spColumn, AutoCAD, BIM, etc., and MS Office and Excel
- Extensive experience in leading structural design teams and sub-consultants, and co-ordination of structural project work.
- Demonstrated abilities in overseeing the production of detailed design drawings of

various structural projects including but not limited to reinforced concrete, structural steel, timber, light gauge steel.

- Exposure to cladding systems, building science, curtainwall is considered an asset
- Strong ability to develop conceptual design and provide value engineering solutions.
- Strong capabilities in contract administration and technical report writing
- Strong customer and business development focus with ability to build and maintain solid relationships
- Proven professional leadership, performance management, and team building skills with a strategic orientation and business acumen
- Detail oriented with sound judgment, decision-making, and interpersonal communication skills
- Solid understanding of sound business practices, pertinent legislation, regulations, and codes
- Ability to work independently and as a team member
- Excellent communication, negotiation, time management, multitasking, and detail sketching skills
- Capable of working in a dynamic, fast-paced environment
- Effectively manages a variety of projects simultaneously
- Able to balance work and personal requirements
- Enjoys working in a professional office environment, with travel to client and site visits, and work outside of normal business hours

Interested qualified candidates are encouraged to send their resumes to hr@picco-engineering.com quoting job #VPENG. For more information about PICCO Engineering, please visit our website: www.picco-engineering.com .

We thank all applicants for their interest; however only those best suited to our current needs and qualifications will be contacted. No agencies please.